

Distribution

ENHANCING VALUE. BUILDING RELATIONSHIPS.



CODE HENNESSY & SIMMONS LLC

BUILT ON STRAIGHTFORWARD

Relationships

SUCCESSFUL PUBLIC OFFERINGS

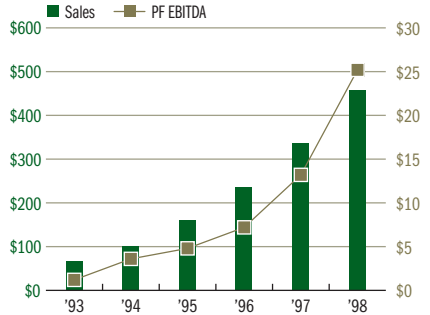
SCP POOL CORPORATION (Nasdaq: POOL)

Distributor of swimming pool supplies
and related equipment
Covington, LA
www.poolcorp.com



CHS VALUE ENHANCEMENTS

- Assisted company in developing internal growth plans
- Recruited COO who would become successful CEO
- Completed 10 add-on acquisitions
- Executed IPO in December 1995 and secondary offering in December 1997



BEACON ROOFING SUPPLY, INC. (Nasdaq: BECN)

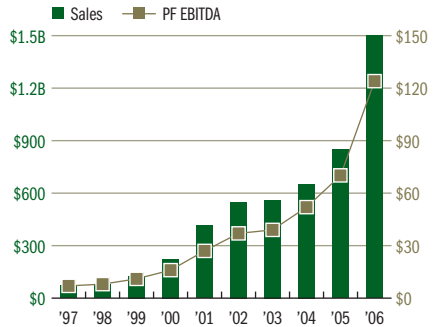
Distributor of roofing products and
related accessories
Peabody, MA
www.beaconroofingsupply.com



Beacon Roofing Supply, Inc.

CHS VALUE ENHANCEMENTS

- Completed successful transition to new CEO
- Worked with management to open locations in key markets to expand operations
- Completed 12 add-on acquisitions
- Executed IPO in September 2004 and secondary offering in December 2005



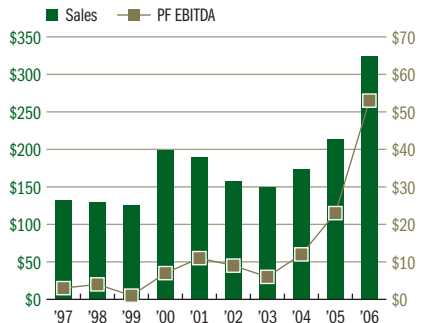
HOUSTON WIRE & CABLE COMPANY (Nasdaq: HWCC)

Distributor of specialty wire and cable
Houston, TX
www.houwire.com



CHS VALUE ENHANCEMENTS

- Recruited high-caliber CEO
- Invested in new products, new channels and new markets
- Completed one add-on acquisition
- Executed IPO in June 2006 and secondary offering in March 2007



SUCCESSFUL PRIVATE SALES

KRANSON INDUSTRIES, INC.

Distributor of rigid plastic and glass containers and closures

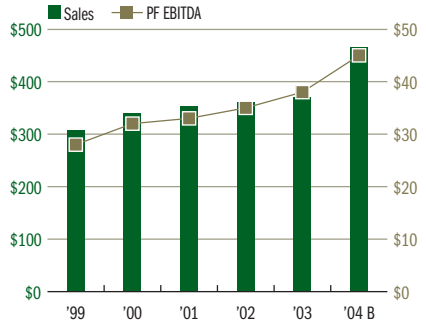
St. Louis, MO

www.tricorbraun.com



CHS VALUE ENHANCEMENTS

- Assisted with expansion of management team
- Completed three add-on acquisitions
- Sold to financial buyer in July 2004



UNITED CENTRAL INDUSTRIAL SUPPLY

Distributor of supplies for the underground coal mining industry

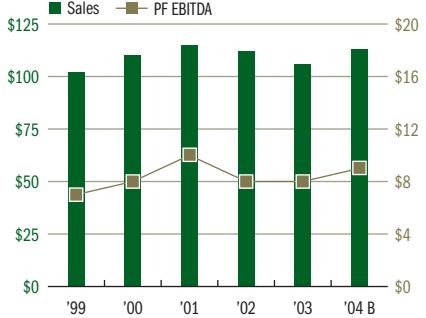
Bristol, VA

www.unitedcentral.net



CHS VALUE ENHANCEMENTS

- Negotiated exclusive distribution rights to critical product lines
- Divested under-performing division
- Completed one add-on acquisition
- Sold to financial buyer in August 2004



UTILISERVE INCORPORATED

Distributor of electrical power distribution equipment and supplies

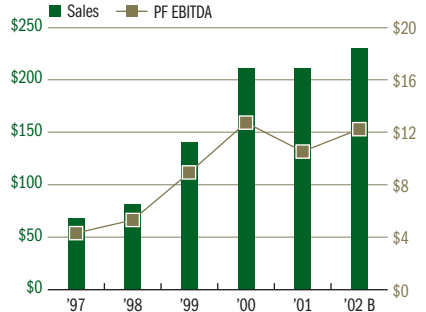
Corinth, TX

www.hughessupply.com



CHS VALUE ENHANCEMENTS

- Assisted in expansion of management team and strategic plan development
- Secured financing to support strategic alliances with key customers
- Completed four add-on acquisitions
- Sold to strategic buyer in August 2002



DISTRIBUTION PORTFOLIO

CURRENT PORTFOLIO

HOBOKEN WOOD FLOORING CORPORATION

Wayne, NJ
www.hobokenfloors.com
Date acquired: May 2005

Distributor of hardwood and other flooring products

HOME ACRES BUILDING SUPPLY COMPANY

Grand Rapids, MI
www.homeacres.com
Date acquired: June 2006

Distributor of gypsum wallboard and related interior building products

HOUSTON WIRE & CABLE COMPANY*

Houston, TX
www.houwire.com
Date acquired: May 1997

Distributor of specialty wire and cable

KRANSON HOLDINGS, INC.*

St. Louis, MO
www.tricorbrown.com
Date acquired: July 2006

Distributor of rigid plastic and glass containers and closures

MAINLINE SUPPLY COMPANY

Charlotte, NC
www.mainlinesupply.net
Date acquired: January 2007

Distributor of underground infrastructure products

SUNSOURCE HOLDINGS, INC.

Addison, IL
www.sun-source.com
Date acquired: April 2006

Distributor of fluid power products and systems

THE HILLMAN COMPANIES, INC.

Cincinnati, OH
www.hillmangroup.com
Date acquired: March 2004

Distributor of fasteners, key blanks, signage and other small hardware components

TRUCKPRO HOLDING CORPORATION

Memphis, TN
www.truckpro.com
Date acquired: July 2006

Distributor of parts for the heavy-duty truck aftermarket

DIVESTED PORTFOLIO COMPANIES

BEACON ROOFING SUPPLY, INC.*

Peabody, MA
www.beaconroofingsupply.com
Date acquired: August 1997

Distributor of commercial and residential roofing products

UNITED CENTRAL INDUSTRIAL SUPPLY COMPANY*

Bristol, VA
www.unitedcentral.net
Date acquired: August 1999

Distributor of supplies for the underground coal mining industry

SCP POOL CORPORATION*

Covington, LA
www.poolcorp.com
Date acquired: December 1993

Distributor of swimming pool supplies

UTILISERVE, INC.*

Corinth, TX
www.hughessupply.com
Date acquired: August 1997

Distributor of electrical power distribution equipment

CHS INVESTMENT PROFESSIONALS

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